

CELADON INCORPORATED  
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**CELADON**

Programmable Infrared Control

Dear PIC-100 (CORE) Owner:

For those of you not already familiar with Celadon Incorporated, let me introduce our company. Celadon was formed by former CL9 employees in 1991, two years after Steve Wozniak's CL9 closed its doors. CL9's CORE remote controller was renamed PIC-100 by Celadon. A story in the enclosed *quarterly newsletter*, "Celadon Ink," covers our history in more detail.

Be sure to **complete and return the enclosed questionnaire**. This will ensure that you *stay on the mailing list*, continue to receive the newsletter, and assist us to better serve you. *Celadon Ink* provides you with the latest information about our products, support, software, customer applications, new product development, and much more. Among the many stories in this issue is one about our *Customer Service Department's plans to provide on-line technical support*.

Celadon has been servicing units since CL9 closed shop and has been manufacturing new product since 1991. We suspect there may be CORE owners out there who have units tucked away in closets and would like to get them in working order or maybe just upgraded with the latest software. We are pleased to offer you, for a limited time, the following **upgrade and repair specials**, as well as **discount prices** on our products. Just complete the enclosed order form and return it with your PIC-100 / CORE Remote Controller to the above address.

**\*\*UPGRADE / REPAIR SPECIAL \$29.00**

- Replace the lithium & AAA batteries.
- Upgrade with our latest operating system.
- Save valid key definitions on disk.
- Clean your unit thoroughly.
- Run a series of diagnostic tests.
- Ship unit via UPS GroundTrac.

**\*\*IR MODULE UPGRADE FREE!**

- Prevents unit from locking up when dropped; no searching for paper clips to reset unit.
- Return only the IR Module (Master Module); no purchase necessary.

**\*\*BATTERY SPRING UPGRADE \$29.00 (over 35% off)**

- Replace old battery springs with new, improved springs that hold batteries in.
- Replace plastic main housing to provide support for new springs.

*Note: Damaged microprocessors, plastic, and displays are not covered by either \$29.00 Special. Package your unit to prevent damage. You will be informed of any additional charges. Allow two to four weeks for return shipment.*

Again, I encourage you to complete and return (or FAX) the enclosed questionnaire even if you are not sending us your PIC-100 or IR Module for service. I suggest that you take advantage of these special offers now, as they are not likely to be repeated. Celadon has and will continue to provide quality products and personal service to all its customers. If you have any questions, please call, FAX, *Compuserve E-Mail [72714,1447]*, *AppleLink E-Mail [CELADON.IR]*, or write.

Sincerely,

Mark Peters

Customer Service Manager